



# Your ultimate link to the Asian private equity, venture capital and M&A markets

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The AVCJ Database is the ultimate link between Asian dealmakers and those who provide advisory, financial, legal and technological services to the private equity, venture capital and M&A industries. The AVCJ Database gives subscribers access to more than 102,000 companies and facts and figures on over 70,000 transactions.

## Features

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**Deal Report**

A consortium, including H&Q Asia Pacific, DMM Private Equity, and Shinhan BNP Mazanone Fund, have invested ₩300 billion for 20.6% stake of Himart, a South Korea-based online electronics appliance retailer. H&Q Asia Pacific Korea and DMM Private Equity have purchased a ₩10.8 billion worth convertible preferred shares of Himart, a South Korea-based online electronics and appliance retailer.

Announced (US\$mln): \$337,400  
 Announced Date: Dec 29, 2009  
 Deal Stake: 20.77%  
 Closed (US\$mln): \$337.48  
 Closed Date: Jan 14, 2010  
 Deal Type: PE Investment  
 Valuation (US\$mln): 1,239.29  
 Deal Status: Closed  
 Acquisition Technique: Private Placement  
 Acquisition Attitude: Friendly

Company Name	Deal Role	Amount(US\$mln)	Deal Stake	Industry
H&Q Asia Pacific Korea Co., Ltd.	Investor	\$77.22	n/d	Private Equity
DMM Private Equity, Inc.	Investor	\$34.32	n/d	Private Equity
National Agricultural Cooperative Federation (NACF)	Investor	n/d	n/d	Business Association
Shinhan BNP Paribas Asset Management Co., Ltd.	Investor	n/d	n/d	Misc. Investing
Himart Co., Ltd.	Investee	n/d	n/d	Consumer Electronics
Shinhan Macquarie Financial Services	Financial Advisor, Investor (H&Q Asia Pacific Korea Co., Ltd.)	n/d	n/d	Securities/Investment Banking
Kim & Choo	Legal Advisor, Investor (H&Q Asia Pacific Korea Co., Ltd.)	n/d	n/d	Legal Services
Kim & Choo	Legal Advisor, Investor (DMM Private Equity, Inc.)	n/d	n/d	Legal Services

**Top Financial Advisers (Apr 2010 - Sep 2010)**

Rank	Adviser	Amount (US\$mln)
1	Goldman Sachs	\$10,216.58
2	Morgan Stanley	\$7,873.14
3	BofA Merrill Lynch	\$5,002.41
4	UBS Investment Bank	\$4,105.86
5	Credit Suisse	\$3,835.00

**Recent M&A Deals**

Type	Announced Date	Acquirer	Target
ACQ	10/8/2010	Monterey Group Ltd.	Aberystwyth
ACQ	10/8/2010	National Hire Group Ltd.	Sykes Group
DVR	10/7/2010	Argent Minerals Ltd.	Barrick Gold
HA1	10/6/2010	Undisclosed Investor(s)	Talam Corp.
HA1	10/6/2010	Sunway City Bhd.	Sunway Real Estate

**New Funds & Fund Closings**

Type	Status	Fund Name	Target Amount (mln)
BOF	Fund Raising Started	Iwakaze LPS#2	Yen 20
VCF	Fund Raising Started	DBJ-Capital No 2	Yen 4
BSF	Fund Raising Started	Dentsu Digital Investment Business Limited Partnership	Yen 10
BOF	In Process	Japan Industrial Solutions No.1 Fund	Yen 30
BSF	In Process	Tianjin Yanshan Aviation Leasing Fund	RMB 4

**Recent Private Equity Investments**

Stage	Announced Date	Investor	Investee
TP1	9/30/2010	Motilal Oswal Private Equity Advisors Pvt. Ltd.	Crémica Group
VC1	9/29/2010	Greater Pacific Capital India (P) Ltd.	Accutest India
VC1	9/29/2010	Nishida Capital (P) Ltd.	Mindtree

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